

# MICHAEL STRIDES

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326 Rocky Hill  
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## PROFESSIONAL FINANCIAL ADVISOR

Financial Analysis & Investment Management

Persistent, Responsible, and Trustworthy **Financial Advisor** has 9+ years of extensive experience analyzing and determining clients' financial condition, and providing professional and customized advice that achieves clients' financial goals. Possess uncompromising integrity and the ability to communicate complex ideas. Establish rapport and confidence while building strong and long lasting relationships with a diverse group of individuals. Extremely competent professional manifests profound knowledge in Financial Planning, Leasing, Treasury, and Debt and Investment Management; demonstrates exceptional communication and interpersonal skills that make the candidate successful in working with clients, staff, and other professionals in various areas.

Friendly and resilient individual is dedicated to prudent financial management, and impeccable service. Effectively contributes towards organizational success, professionally deals with increased challenges and responsibilities, and performs extremely well in fast paced demanding environments.

- ✦ Skillful Communicator & Negotiator
- ✦ Proficient Social & Interpersonal Abilities
- ✦ Attentive & Detailed Problem Solver
- ✦ Strong Leadership & Analytical Skills
- ✦ Adept in Planning & Multitasking
- ✦ Bilingual: English & German

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## CAREER HISTORY

**Newstar Advisory** 2009 – 2016  
Independent Financial Advisor

**S3 Investments** 2006 – 2009  
Independent Financial Advisor

**GAAU Capital Corporation** Feb 2010 – May 2012  
Vice President, Joint Ventures & New Business  
Director, Joint Ventures & New Business  
Director, Treasury Services  
Manager, Reporting & Analysis Services

- ✦ Provided clients with **professional advice**, and customized services in order to identify and achieve clients' financial goals; assisted clients in the development of a sound, long-term financial strategy.
- ✦ Maintained close collaboration with customers to determine their financial goals, objectives, and current financial position; thoroughly reviewed, analyzed and conducted diligence into each client's **financial situation** in order to **recommend financial strategy** that meets customer's particular financial status, objectives, risk tolerance, tax exposure, and the like.
- ✦ Demonstrated ability to present complex financial information to clients into an easy to understand way that facilitated the provision of an excellent customer service; ensured every client is provided with **customized and individualized investment advice** suited to their unique objectives while complying with all pertinent laws, regulations and corporate policies.
- ✦ Kept **current with the local and global industry** and market trends, and with a vast expertise in Financial Planning, Leasing, Treasury, and Debt and Investment Management, rendered the most suitable advice and recommendations to individual clients and non-profit organizations.
- ✦ Handled various job responsibilities during the involvement with GATX Capital Corporation; devised strategic plans, defined organizational goals, and engaged in portfolio acquisitions leading to incredible development of the JV to a euro 90 million volume business.
- ✦ Oversaw and directed the activities of a project team during the incorporation of an asset management system; effectively managed, and **maintained positive working relationships with team members from different departments** including accounting, sales, tax, and legal, as well as with outside advisors during the evaluation of a \$7 million indemnity claim which was settled for less than \$2 million.

- ✦ **Conducted financial analysis** on proposed financial alternatives and; provided substantial financial support to deal teams regarding interest rate and foreign exchange issues; analyzed financial documentation and negotiated best deals with lenders; **held presentations** to multiple constituencies.

## OTHER RELEVANT EXPERIENCE

### **The Harper Frost Group Inc. and Subsidiaries**

Jan 1994 – Jan 1997

Manager, Treasury Services  
Manager, Financial Planning and Analysis

### **M&L Publishing Inc.**

Apr 1991 – Sep 1993

Planning Manager/ Financial Analyst

## EDUCATION & TECHNICAL SKILLS

### **University of Queensland, 1993**

Master's degree in Finance, Economics and Accounting

### **University of New South Wales, 1988 – 1993**

Acctg/Corporate Finance Courses

SAP ✦ Lotus ✦ Lotus Notes ✦ Word ✦ Excel ✦ PowerPoint ✦ Financial Planning Software

## MEMBERSHIPS

Financial Planning Association (FPA)

Society of Accountants (SA)

McClaine Retirement Network

Neighborhood Association

St. Mark's Church

*References Gladly Provided Upon Request*